



SECURITIES AND EXCHANGE COMMISSION

WASHINGTON, D.C. 20549

FORM 10-Q

Quarterly Report Pursuant to Section 13 or 15 (d) of the  
Securities Exchange Act of 1934

For the quarterly period ended September 30, 2004

Commission File Numbers: 333-57285-01  
333-57285

**Mediacom LLC**  
**Mediacom Capital Corporation\***

*(Exact names of Registrants as specified in their charters)*

New York  
New York  
*(State or other  
jurisdiction of  
incorporation or  
organization)*

06-1433421  
06-1513997  
*(I.R.S. Employer  
Identification  
Numbers)*

100 Crystal Run Road  
Middletown, New York 10941  
*(Address of principal executive offices)*

(845) 695-2600  
*(Registrants' telephone number)*

Indicate by check mark whether the Registrants (1) have filed all reports required to be filed by Section 13 or 15 (d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the Registrants were required to file such reports), and (2) have been subject to such filing requirements for the past 90 days. Yes  No

Indicate by checkmark whether the registrants are accelerated filers (as defined in Rule 12b-2 of the Exchange Act). Yes  No

Indicate the number of shares outstanding of the Registrants' common stock: Not Applicable

\*Mediacom Capital Corporation meets the conditions set forth in General Instruction H (1) (a) and (b) of Form 10-Q and is therefore filing this form with the reduced disclosure format.

MEDIACOM LLC AND SUBSIDIARIES

FORM 10-Q  
FOR THE PERIOD ENDED SEPTEMBER 30, 2004

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You should carefully review the information contained in this Quarterly Report and in other reports or documents that we file from time to time with the Securities and Exchange Commission (the “SEC”). In this Quarterly Report, we state our beliefs of future events and of our future financial performance. In some cases, you can identify those so-called “forward-looking statements” by words such as “may,” “will,” “should,” “expects,” “plans,” “anticipates,” “believes,” “estimates,” “predicts,” “potential,” or “continue” or the negative of those words and other comparable words. You should be aware that those statements are only our predictions. Actual events or results may differ materially. In evaluating those statements, you should specifically consider various factors, including the risks discussed in our Annual Report on Form 10-K for the year ended December 31, 2003 and other reports or documents that we file from time to time with the SEC. Those factors may cause our actual results to differ materially from any of our forward-looking statements. All forward-looking statements attributable to us or a person acting on our behalf are expressly qualified in their entirety by this cautionary statement.

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## PART I

## ITEM 1. FINANCIAL STATEMENTS

## MEDIACOM LLC AND SUBSIDIARIES

## CONSOLIDATED BALANCE SHEETS

(Dollar amounts in 000's)

(Unaudited)

	September 30, 2004	December 31, 2003
<b>ASSETS</b>		
<b>CURRENT ASSETS</b>		
Cash and cash equivalents	\$ 7,488	\$ 13,417
Investments	1,987	2,288
Subscriber accounts receivable, net of allowance for doubtful accounts of \$949 and \$1,069, respectively	23,166	24,012
Prepaid expenses and other assets	21,788	26,733
Total current assets	54,429	66,450
Preferred equity investment in affiliated company	150,000	150,000
Investment in cable television systems:		
Property, plant and equipment, net of accumulated depreciation of \$704,730 and \$637,254, respectively	695,267	708,159
Intangible assets, net of accumulated amortization of \$240,473 and \$235,979, respectively	566,997	570,953
Total investment in cable television systems	1,262,264	1,279,112
Other assets, net of accumulated amortization of \$18,184 and \$15,835, respectively	17,329	19,804
Total assets	<u>\$1,484,022</u>	<u>\$1,515,366</u>
<b>LIABILITIES AND MEMBER'S DEFICIT</b>		
<b>CURRENT LIABILITIES</b>		
Accrued liabilities	\$ 95,372	\$ 93,831
Deferred revenue	18,148	16,432
Current portion of long-term debt	5,002	2,799
Total current liabilities	118,522	113,062
Long-term debt, less current portion	1,470,274	1,521,525
Other non-current liabilities	13,457	9,062
Total liabilities	1,602,253	1,643,649
<b>MEMBER'S DEFICIT</b>		
Capital contributions	548,521	548,521
Accumulated deficit	(666,752)	(676,804)
Total member's deficit	(118,231)	(128,283)
Total liabilities and member's deficit	<u>\$1,484,022</u>	<u>\$1,515,366</u>

The accompanying notes to unaudited consolidated financial statements are an integral part of these statements.

**MEDIACOM LLC AND SUBSIDIARIES**  
**CONSOLIDATED STATEMENTS OF OPERATIONS**  
**(Amounts in 000's, except per share data)**  
**(Unaudited)**

	Three Months Ended September 30,	
	2004	2003
Revenues	\$116,048	\$113,900
Costs and expenses:		
Service costs (exclusive of depreciation and amortization of \$28,074 and \$31,599, respectively, shown separately below)	47,225	42,886
Selling, general and administrative expenses	21,937	19,561
Management fee expense	2,297	2,289
Depreciation and amortization	28,074	31,599
Operating income	16,515	17,565
Interest expense, net	(24,656)	(23,355)
(Loss) gain on derivatives, net	(2,072)	3,551
Loss on sale of assets and investments, net	—	(1,563)
Investment income from affiliate	4,500	4,500
Other expense	(1,027)	(1,113)
Net loss	<u>\$ (6,740)</u>	<u>\$ (415)</u>

The accompanying notes to unaudited consolidated financial  
statements are an integral part of these statements.

**MEDIACOM LLC AND SUBSIDIARIES**  
**CONSOLIDATED STATEMENTS OF OPERATIONS**  
**(Amounts in 000's, except per share data)**  
**(Unaudited)**

	Nine Months Ended September 30,	
	2004	2003
Revenues	\$355,962	\$336,602
Costs and expenses:		
Service costs (exclusive of depreciation and amortization of \$81,823 and \$129,319, respectively, shown separately below)	139,854	125,492
Selling, general and administrative expenses	64,121	58,137
Management fee expense	6,737	5,711
Depreciation and amortization	81,823	129,319
Operating income	63,427	17,943
Interest expense, net	(72,455)	(74,956)
Gain on derivatives, net	2,798	1,238
Gain (loss) on sale of assets and investments, net	5,885	(888)
Investment income from affiliate	13,500	13,500
Other expense	(3,103)	(3,215)
Net income (loss)	<u>\$ 10,052</u>	<u>\$ (46,378)</u>

The accompanying notes to unaudited consolidated financial  
statements are an integral part of these statements.

**MEDIACOM LLC AND SUBSIDIARIES**  
**CONSOLIDATED STATEMENTS OF CASH FLOWS**  
**(Dollar amounts in 000's)**  
**(Unaudited)**

	Nine Months Ended September 30,	
	2004	2003
<b>CASH FLOWS PROVIDED BY OPERATING ACTIVITIES:</b>		
Net income (loss)	\$ 10,052	\$ (46,378)
Adjustments to reconcile net income (loss) to net cash provided by operating activities:		
Depreciation and amortization	81,823	129,319
Gain on derivatives, net	(2,798)	(1,238)
(Gain) loss on sale of assets and investments, net	(5,885)	888
Amortization of deferred financing costs	2,475	2,410
Changes in assets and liabilities, net of effects from acquisitions:		
Subscriber accounts receivable, net	1,350	(4,646)
Prepaid expenses and other assets	4,946	(3,456)
Accrued liabilities	1,041	10,564
Deferred revenue	1,716	1,373
Other non-current liabilities	2,747	3,331
Net cash flows provided by operating activities	<u>97,467</u>	<u>92,167</u>
<b>CASH FLOWS USED IN INVESTING ACTIVITIES:</b>		
Capital expenditures	(61,509)	(82,668)
Acquisition of cable television system	(3,372)	—
Proceeds from sale of assets and investments	10,556	4,818
Other investing activities	(23)	(1,694)
Net cash flows used in investing activities	<u>(54,348)</u>	<u>(79,544)</u>
<b>CASH FLOWS USED IN FINANCING ACTIVITIES:</b>		
New borrowings	85,000	134,750
Repayment of debt	(134,048)	(163,187)
Net cash flows used in financing activities	<u>(49,048)</u>	<u>(28,437)</u>
Net decrease in cash and cash equivalents	(5,929)	(15,814)
CASH AND CASH EQUIVALENTS, beginning of period	13,417	20,890
CASH AND CASH EQUIVALENTS, end of period	<u>\$ 7,488</u>	<u>\$ 5,076</u>
<b>SUPPLEMENTAL DISCLOSURES OF CASH FLOW INFORMATION:</b>		
Cash paid during the period for interest, net of amounts capitalized	\$ 83,332	\$ 85,731
<b>SUPPLEMENTAL DISCLOSURES OF NONCASH INVESTING ACTIVITIES:</b>		
Capital expenditures financed through capital leases	\$ —	\$ 3,263

The accompanying notes to unaudited consolidated financial statements are an integral part of these statements.

**MEDIACOM LLC AND SUBSIDIARIES**

**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS  
(Unaudited)**

**(1) Organization**

Mediacom LLC (“Mediacom,” and collectively with its subsidiaries, the “Company”), a New York limited liability company wholly-owned by Mediacom Communications Corporation (“MCC”), is involved in the acquisition and operation of cable systems serving smaller cities and towns in the United States.

Mediacom relies on its parent, MCC, for various services such as corporate and administrative support. The financial position, results of operations and cash flows of Mediacom could differ from those that would have resulted had Mediacom operated autonomously or as an entity independent of MCC.

Mediacom Capital Corporation (“Mediacom Capital”), a New York corporation wholly-owned by Mediacom, co-issued, jointly and severally with Mediacom, public debt securities. Mediacom Capital has no operations, revenues or cash flows. Mediacom Capital maintains a one-hundred dollar receivable from an affiliate and common stock on its balance sheet. Therefore, separate financial statements have not been presented for this entity.

**(2) Statement of Accounting Presentation and Other Information**

***Basis of Preparation of Unaudited Consolidated Financial Statements***

Mediacom has prepared these unaudited consolidated financial statements as of September 30, 2004 and 2003. In the opinion of management, such statements include all adjustments, consisting of normal recurring accruals and adjustments, necessary for a fair presentation of the Company’s consolidated results of operations and financial position for the interim periods presented. The accounting policies followed during such interim periods reported are in conformity with generally accepted accounting principles in the United States of America and are consistent with those applied during annual periods. For additional disclosures, including a summary of the Company’s accounting policies, the interim unaudited consolidated financial statements should be read in conjunction with the Company’s Annual Report on Form 10-K for the year ended December 31, 2003 (File Nos. 333-57285-01 and 333-57285). The results of operations for the interim periods are not necessarily indicative of the results that might be expected for future interim periods or for the full year ending December 31, 2004.

***Change in Estimate***

Effective July 1, 2003, the Company changed the estimated useful lives of certain plant and equipment of its cable systems in conjunction with the Company’s completed network upgrade and rebuild program. The changes in estimated useful lives were made to reflect management’s evaluation of the longer economic lives of the Company’s upgraded and rebuilt network. The weighted average useful lives of such plant and equipment changed from approximately 7 years to approximately 12 years. These changes were made on a prospective basis effective July 1, 2003 and resulted in a reduction of depreciation expense and a corresponding increase in net income of approximately \$41.8 million and \$20.5 million for the nine months ended September 30, 2004 and 2003, respectively.

***Property, Plant and Equipment***

Property, plant and equipment are recorded at cost. Additions to property, plant and equipment generally include material, labor and indirect costs. Depreciation is calculated on a straight-line basis over the following useful lives:

Buildings	40 years
Leasehold improvements	Life of respective lease
Cable systems and equipments and subscriber devices	4 to 20 years
Vehicles	5 years
Furniture, fixtures and office equipment	5 years

## MEDIACOM LLC AND SUBSIDIARIES

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS  
(Unaudited)

The Company capitalizes improvements that extend asset lives and expenses repairs and maintenance as incurred. At the time of retirements, or other dispositions of property, the original cost and related accumulated depreciation are removed from the respective accounts and the losses are presented as a component of depreciation expense.

The Company capitalizes the costs associated with the construction of cable transmission and distribution facilities, and new cable installations. Costs include direct labor and material, as well as certain indirect costs. The Company performs periodic evaluations of certain estimates used to determine such costs that are capitalized. Any changes to these estimates, which may be significant, are applied in the period in which the evaluations were completed. The costs of disconnecting service at a customer's dwelling or reconnecting to a previously installed dwelling are charged as expense in the period incurred. Costs associated with subsequent installations of additional services not previously installed at a customer's dwelling are capitalized to the extent such costs are incremental and directly attributable to the installation of such additional services.

**Comprehensive Income**

SFAS No. 130, "Reporting Comprehensive Income" ("SFAS 130") requires companies to classify items of other comprehensive income by their nature in the financial statements and display the accumulated balance of other comprehensive income separately from retained earnings and additional paid-in capital in the equity section of a statement of financial position. The Company has had no other comprehensive income items to report.

**Reclassifications**

Certain reclassifications have been made to the prior year's amounts to conform to the current year's presentation.

**(3) Property, Plant and Equipment**

As of September 30, 2004 and December 31, 2003, property, plant and equipment consisted of (dollars in thousands):

	September 30, 2004	December 31, 2003
Land and land improvements	\$ 1,446	\$ 1,470
Buildings and leasehold improvements	15,565	18,191
Cable systems, equipment and subscriber devices	1,339,292	1,283,345
Vehicles	28,794	29,266
Furniture, fixtures and office equipment	14,900	13,141
	1,399,997	1,345,413
Accumulated depreciation	(704,730)	(637,254)
Property, plant and equipment, net	<u>\$ 695,267</u>	<u>\$ 708,159</u>

Depreciation expense for the three and nine months ended September 30, 2004 was approximately \$26.0 million and \$75.4 million, respectively and \$29.2 million and \$120.0 million for the respective periods in 2003.

**MEDIACOM LLC AND SUBSIDIARIES****NOTES TO CONSOLIDATED FINANCIAL STATEMENTS  
(Unaudited)****(4) Intangible Assets**

The Company operates its cable systems under non-exclusive cable franchises that are granted by state or local government authorities for varying lengths of time. The Company acquired these cable franchises through acquisitions of cable systems and accounted for them using the purchase method of accounting.

In accordance with FASB No. 142 "Goodwill and Other Intangible Assets", indefinite-lived intangible assets include goodwill and cable franchise costs. The provisions of SFAS No. 142 prohibit the amortization of indefinite-lived intangible assets and goodwill, but require such assets to be tested annually for impairment, or more frequently if impairment indicators arise. Other finite-lived intangible assets, which consist primarily of subscriber lists and covenants not to compete, continue to be amortized over their useful lives of 5 to 10 years and 5 years, respectively. The following table summarizes the net asset value for each intangible asset category as of September 30, 2004 and December 31, 2003 (dollars in thousands):

<b>September 30, 2004</b>	<b>Gross Asset Value</b>	<b>Accumulated Amortization</b>	<b>Net Asset Value</b>
Franchise costs	\$654,701	\$102,195	\$552,506
Goodwill	14,217	2,682	11,535
Subscriber Lists	132,857	129,994	2,863
Covenants not to compete	5,695	5,602	93
	<u>\$807,470</u>	<u>\$240,473</u>	<u>\$566,997</u>
<b>December 31, 2003</b>	<b>Gross Asset Value</b>	<b>Accumulated Amortization</b>	<b>Net Asset Value</b>
Franchise costs	\$653,461	\$102,415	\$551,046
Goodwill	13,884	2,682	11,202
Subscriber Lists	133,892	125,405	8,487
Covenants not to compete	5,695	5,477	218
	<u>\$806,932</u>	<u>\$235,979</u>	<u>\$570,953</u>

Amortization expense for the three and nine months ended September 30, 2004 was approximately \$2.1 million and \$6.4 million, respectively, and \$2.4 million and \$9.3 million for the respective periods in 2003. The Company's future estimated aggregate amortization expense for 2004 through 2005 are \$2.2 million and \$0.8 million, respectively.

## MEDIACOM LLC AND SUBSIDIARIES

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS  
(Unaudited)**(5) Accrued Liabilities**

Accrued liabilities consist of the following as of September 30, 2004 and December 31, 2003 (dollars in thousands):

	September 30, 2004	December 31, 2003
Accrued interest	\$ 20,381	\$ 31,040
Accrued payroll and benefits	7,960	9,728
Accrued programming costs	23,927	14,144
Accrued property, plant and equipment	9,204	12,182
Accrued service costs	5,508	3,137
Accrued taxes and fees	12,949	10,057
Accrued telecommunications	3,871	5,612
Other accrued expenses	7,350	3,964
Subscriber advance payments	4,222	3,967
	<u>\$ 95,372</u>	<u>\$ 93,831</u>

**(6) Debt**

As of September 30, 2004 and December 31, 2003, debt consisted of (dollars in thousands): See Note 11 to our unaudited consolidated financial statements.

	September 30, 2004	December 31, 2003
Bank credit facilities	\$ 647,877	\$ 696,500
8 <sup>1/2</sup> % senior notes	200,000	200,000
7 <sup>7/8</sup> % senior notes	125,000	125,000
9 <sup>1/2</sup> % senior notes	500,000	500,000
Capital lease obligations	2,399	2,824
	<u>\$ 1,475,276</u>	<u>\$ 1,524,324</u>
Less: Current portion	5,002	2,799
Total long-term debt	<u>\$ 1,470,274</u>	<u>\$ 1,521,525</u>

The average interest rates on debt outstanding under the bank credit facilities were 3.1% and 2.7% for the three and nine months ended September 30, 2004, respectively, before giving effect to the interest rate exchange agreements discussed below. As of September 30, 2004, the Company had unused credit commitments of approximately \$269.9 million under its bank credit facilities, all of which could be borrowed and used for general corporate purposes based on the terms and conditions of the Company's debt arrangements. The Company was in compliance with all covenants under its debt arrangements for all periods through September 30, 2004.

The Company uses interest rate exchange agreements, or "swaps", with counterparties to fix the interest rate on a portion of its floating rate debt. As of September 30, 2004, the Company had interest rate exchange agreements with various banks pursuant to which the interest rate on \$300.0 million is fixed at a weighted average rate of approximately 3.0%. The fixed rates of the swap agreements are offset against the applicable three-month London Interbank Offering Rate, or LIBOR, to determine the interest expense related to these agreements. At the end of each quarterly reporting period the carrying values of these swap agreements are marked-to-market. The fair values of these agreements

**MEDIACOM LLC AND SUBSIDIARIES**

**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS  
(Unaudited)**

are driven by market interest rates, their remaining time to maturity and the creditworthiness of the counterparties. The aggregate fair value of the agreements is the estimated amount that the Company would receive or pay to terminate them. At September 30, 2004, based on the mark-to-market valuation, the Company would have received approximately \$0.8 million, including accrued interest, if these agreements were terminated.

Changes in the aggregate mark-to-market values of these swap agreements result in short-term gains or losses and may increase the volatility of the Company's earnings. The Company had a net loss of \$2.1 million and a net gain of \$2.8 million for the three and nine months, respectively, ended September 30, 2004, as compared to net gains of \$3.6 million and \$1.2 million for the three and nine months, respectively, ended September 30, 2003.

Under the terms of the interest rate exchange agreements, which expire from 2006 through 2007, the Company is exposed to credit loss in the event of nonperformance by the other parties. However, due to the creditworthiness of the Company's counterparties, which are major banking firms rated investment grade, the Company does not anticipate their nonperformance.

**(7) Preferred Equity Investment in Affiliated Company**

The Company has a \$150.0 million preferred equity investment in Mediacom Broadband LLC, a Delaware limited liability company wholly-owned by Mediacom Communications Corporation. The preferred equity investment has a 12% annual cash dividend, payable quarterly in cash. During the nine months ended September 30, 2004, the Company received in aggregate \$13.5 million in cash dividends on the preferred equity.

**(8) Sale of Assets and Investments**

The Company had a net gain on sale of assets and investments amounting to \$5.9 million for the nine months ended September 30, 2004. The net gain was principally due to the sale of a cable system in May 2004, serving approximately 3,450 subscribers, for gross proceeds of about \$10.1 million.

**(9) Contingency**

On April 5, 2004, a lawsuit was filed against the Company's parent, MCC, MCC Georgia LLC, a subsidiary of the Company's sister company, Mediacom Broadband LLC, and other, currently unnamed potential defendants in the United States District Court for the District of Colorado by Echostar Satellite LLC, which operates a direct broadcast satellite business under the name "Dish Network". Echostar alleges that systems operated by MCC Georgia LLC have used, without authorization, Dish Network satellite dishes activated under residential accounts to receive the signals of certain broadcast television stations in one or more locations in Georgia and that it has then been redistributing those signals, through its cable systems, to its subscribers. Among other claims, the complaint filed by Echostar alleges that these actions violate a provision of the Communications Act of 1934 (47 U.S.C. Sec. 605) that prohibits unauthorized interception of radio communications. The plaintiff seeks injunctive relief, actual and statutory damages, disgorgement of profits, punitive damages and litigation costs, including attorneys' fees.

On June 29, 2004, Echostar amended its complaint to also allege that this conduct amounted to a breach of the contract between Echostar and one of MCC's employees, who allegedly acted as an agent for MCC, by which MCC received the Echostar satellite signal. On September 7, 2004, the U.S. District Court granted MCC's motion to transfer the case to the Middle District of Georgia, where venue is proper and where personal jurisdiction over MCC exists. There have been no further proceedings since that date. MCC Georgia LLC and the Company's parent company have advised the Company that they intend to vigorously defend against these claims. They also have informed the Company that they are unable to reasonably evaluate the likelihood of an unfavorable outcome or quantify the possible damages, if any, associated with these matters, or whether or not the those damages would be material.

**MEDIACOM LLC AND SUBSIDIARIES**

**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS  
(Unaudited)**

The Company, its parent company and its subsidiaries or other affiliated companies are also involved in various other legal actions arising in the ordinary course of business. In the opinion of management, the ultimate disposition of these matters will not have a material adverse effect on the Company's consolidated financial position, results of operations, cash flows or business.

**(10) Hurricane Losses**

On September 16, 2004, Hurricane Ivan impacted the Company's systems in Alabama, Florida and Mississippi. As a result, for the three month period ended September 30, 2004, the Company: (i) incurred additional service costs of approximately \$0.8 million; (ii) incurred additional selling, general and administrative costs of approximately \$0.2 million, and (iii) recorded an increase in depreciation expense of \$2.1 million due to the impairment of cable plant and equipment. The Company is insured against certain losses related to the hurricane, subject to varying deductible amounts. The Company cannot estimate at this time the amounts that will be ultimately recoverable under its insurance policies.

**(11) Subsequent Event**

On October 21, 2004, the Company's operating subsidiaries refinanced their two credit facilities (the "two prior credit facilities") with a new \$1.15 billion senior secured credit facility. This new credit facility, which consists of a \$400 million revolving credit loan, a \$200 million delayed-draw term loan, and a \$550 million term loan, has a final maturity of March 31, 2013. The terms and conditions, as well as interest rates, of the new credit facilities are substantially similar to those of the two prior credit facilities. The Company incurred \$5.7 million of financing costs associated with this refinancing which will be amortized over the term of the credit facility.

The two prior credit facilities were scheduled to expire in 2008, or in 2007 under certain circumstances. These facilities had current commitments of \$924.0 million, of which approximately \$651 million was outstanding as of October 21, 2004. Proceeds from the new credit facility were drawn down at closing to pay in full the outstanding indebtedness, including accrued interest, of the two prior credit facilities.

## ITEM 2. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

The following discussion should be read in conjunction with the Company's unaudited consolidated financial statements as of and for the three and nine months ended September 30, 2004 and 2003 and with the Company's annual report on Form 10-K for the year ended December 31, 2003.

### Overview

We are a wholly-owned subsidiary of Mediacom Communications Corporation. As of September 30, 2004, our cable systems passed 1.33 million homes and served 681,000 basic subscribers in 22 states. Since commencement of our operations in March 1996, we have experienced significant growth by pursuing a disciplined strategy of acquiring underperforming cable systems and improving their operating and financial performance. Many of our cable systems are located in markets that are in close proximity to, cable systems owned and operated by Mediacom Broadband LLC, a wholly-owned subsidiary of our manager.

In mid-2003, we completed our network upgrade program that significantly increased bandwidth and enabled interactivity. Our upgraded network allows us to introduce additional programming and other products and services such as digital video, video-on-demand, high-definition television, digital video recorders and broadband data access. We currently provide digital video services to 154,000 subscribers, representing a penetration of 22.6% of our basic subscribers. We also currently provide broadband data services to 153,000 subscribers, representing a penetration of 11.5% of our homes passed. Beginning in the first half of 2005, we plan to launch in certain of our markets Internet protocol telephony service, which is sometimes referred to as Voice-over-Internet-Protocol, or VoIP telephony. VoIP telephony will allow us to offer an attractive triple-play bundle of video, data and voice products and services. Bundled products and services offer our subscribers key benefits such as a single provider contact for provisioning, billing and customer care.

We face increasing competition for our video programming services, most notably from direct broadcast satellite service, or DBS service providers. During the first nine months of 2004, competitive pressure from DBS service providers further intensified when they launched local television channels in additional markets representing an estimated 41% of our basic subscriber base. Since they have been permitted to deliver local television broadcast signals beginning in 1999, DIRECTV, Inc. and Echostar Communications Corporation, the two largest DBS service providers, have been increasing the number of markets in which they deliver these local television signals. These "local-into-local" launches are usually accompanied by heavy marketing and advertising and are the primary cause of our loss of basic subscribers in recent periods. As of September 30, 2004, competitive local-into-local services in our markets covered an estimated 89% of our basic subscribers.

### *Use of Operating Income Before Depreciation and Amortization*

Operating income before depreciation and amortization, or OIBDA, is not a financial measure calculated in accordance with generally accepted accounting principles (GAAP) in the United States. However, OIBDA is one of the primary measures used by management to evaluate our performance and to forecast future results. We believe OIBDA is useful for investors because it enables them to assess our performance in a manner similar to the method used by management, and provides a measure that can be used to analyze, value and compare the companies in the cable television industry, which may have different depreciation and amortization policies. A limitation of this measure, however, is that it excludes depreciation and amortization, which represents the periodic costs of certain capitalized tangible and intangible assets used in generating revenues in our business. Management utilizes a separate process to budget, measure and evaluate capital expenditures.

OIBDA should not be regarded as an alternative to either operating income or net income (loss) as an indicator of operating performance nor should it be considered in isolation or as a substitute for financial measures prepared in accordance with GAAP. We believe that operating income is the most directly comparable GAAP financial measure to OIBDA.

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The following table sets forth the reconciliation of OIBDA to operating income for the three and nine months ended September 30, 2004 and 2003 (dollars in thousands and unaudited):

	Three Months Ended September 30,		Nine Months Ended September 30,	
	2004	2003	2004	2003
OIBDA	\$ 44,589	\$ 49,164	\$145,250	\$ 147,262
Depreciation and amortization	(28,074)	(31,599)	(81,823)	(129,319)
Operating income	\$ 16,515	\$ 17,565	\$ 63,427	\$ 17,943

### ***Hurricane Losses***

On September 16, 2004, as a result of Hurricane Ivan, our cable systems in areas of Alabama, Florida and Mississippi experienced, to varying degrees, damage to cable plant and other property and equipment, business interruption and loss of customers. The hurricane initially disrupted cable service to over 100,000 of our basic subscribers in these three states. Our results of operations for the three and nine months ended September 30, 2004 take into account lost revenues and incremental costs caused by the hurricane. In addition, we estimate that, as of September 30, 2004, the hurricane caused losses of 8,000 basic subscribers, 2,000 digital customers and 1,000 data customers. These losses are reflected in our subscriber and customer counts as of September 30, 2004.

The revenue impact and the costs incurred during the third quarter are reflected in our consolidated financial statements, and are detailed as follows: (a) revenues were recorded net of \$2.9 million of service interruption credits issued to customers; (b) service costs included \$0.8 million of incremental costs to cover the repair of our facilities, the use of outside contractors to help repair cable plant and increased employee costs; (c) selling, general and administrative expenses included incremental costs of \$0.2 million related to additional customer service employee costs required to support customers' needs; and (d) depreciation expense included \$2.1 million due to an impairment of cable plant and other property and equipment. In addition, we estimate that we will spend about \$6.0 million of capital expenditures to replace or rebuild property, plant and equipment damaged by Hurricane Ivan.

We are insured against certain losses related to the hurricane, subject to varying deductible amounts. We cannot estimate at this time the amounts that will be ultimately recoverable under our insurance policies.

## Actual Results of Operations

### Three Months Ended September 30, 2004 Compared to Three Months Ended September 30, 2003

The following table sets forth our unaudited consolidated statements of operations for the three months ended September 30, 2004 and 2003 (dollars in thousands and percentage changes that are not meaningful are marked NM):

	Three Months Ended September 30,		\$ Change	% Change
	2004	2003		
Revenues	\$116,048	\$113,900	\$ 2,148	1.9%
Costs and expenses:				
Service costs	47,225	42,886	4,339	10.1%
Selling, general and administrative expenses	21,937	19,561	2,376	12.1%
Management fee expense	2,297	2,289	8	0.4%
Depreciation and amortization	28,074	31,599	(3,525)	(11.2%)
Operating income	16,515	17,565	(1,050)	(6.0%)
Interest expense, net	(24,656)	(23,355)	(1,301)	5.6%
(Loss) gain on derivatives, net	(2,072)	3,551	(5,623)	NM
Loss on sale of assets and investments, net	—	(1,563)	1,563	NM
Investment income	4,500	4,500	—	—
Other expense	(1,027)	(1,113)	86	(7.7%)
Net loss	\$ (6,740)	\$ (415)	\$ (6,325)	NM
OIBDA	\$ 44,589	\$ 49,164	\$ (4,575)	(9.3%)

### Revenues

The following table sets forth revenue information for the three months ended September 30, 2004 and 2003 (dollars in millions):

	Three Months Ended September 30,				\$ Change	% Change
	2004		2003			
	Amount	% of Revenues	Amount	% of Revenues		
Video	\$ 95.8	82.5%	\$ 98.5	86.5%	\$(2.7)	(2.7%)
Data	17.0	14.7%	13.2	11.6%	3.8	28.8%
Advertising	3.2	2.8%	2.2	1.9%	1.0	45.5%
	\$116.0	100.0%	\$113.9	100.0%	\$ 2.1	1.9%

Video revenues represent monthly subscription fees charged to customers for our core cable television products and services (including basic, expanded basic and analog premium programming, digital cable television programming services, wire maintenance, equipment rental and services to commercial establishments), pay-per-view charges, installation and reconnection fees, late payment fees, and other ancillary revenues. Data revenues primarily represent monthly subscription fees charged to customers for our data products and services and equipment rental fees. Franchise fees charged to customers for payment to local franchising authorities are included in their corresponding revenue category.

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Revenues rose 1.9%, net of service interruption credits related to the hurricane. Excluding such credits, revenues rose 4.4%, largely attributable to an increase in broadband data customers and basic rate increases applied to our video customers, driven in large part by our own video programming cost increases, offset by a reduction in basic subscribers in the period.

Video revenues decreased 2.7%, net of service interruption credits related to the hurricane. Excluding such credits, video revenues decreased 0.4% as a result of a decrease in basic subscribers from 731,000 to 681,000, which is net of an estimated 8,000 basic subscribers lost due to the hurricane. Digital customers, at 154,000, which is net of an estimated 2,000 digital customers lost due to the hurricane, were unchanged compared to a year ago. Our loss in video subscribers resulted primarily from increased competitive pressures by DBS service providers, particularly in those markets where we experienced their "local-into-local" launches, and, to a lesser extent, from our tighter customer credit policies. To reverse this video subscriber trend, we have been increasing our customer retention efforts and our emphasis on bundling, enhancing and differentiating our video products and services with new digital service packages, video-on-demand, high-definition television, digital video recorders and more local programming.

Data revenues rose 28.8%, net of service interruption credits related to the hurricane. Excluding such credits, data revenues rose 32.1%, due primarily to an increase in data customers from 113,000 to 153,000, which is net of an estimated 1,000 data customers lost due to the hurricane. Average monthly data revenue per data customer decreased 7.5% from \$41.12 to \$38.02 due to the growth of lower-priced, slower speed data customers, as well as to discounting associated with our bundling of digital and data services. We expect the customer growth in our data business to continue.

Advertising revenue increased 45.5%, primarily as a result of the completion of an interconnect in one of our larger markets and, to a lesser extent, due to higher local advertising sales and bringing in-house certain markets previously managed by third parties. With respect to our in-house advertising activities, instead of receiving advertising revenues net of commissions paid to third parties, we now record the full revenues from these markets as earned, with the related expenses, including in-house salaries and commissions, recorded as selling, general and administrative expenses. We do not expect growth in advertising revenues to continue at the current rate in 2005, as we have completed bringing in-house most of our larger markets.

### ***Costs and Expenses***

Service costs include: fees paid to programming suppliers; expenses related to wages and salaries of technical personnel who maintain our cable network and perform customer installation activities; broadband data access costs, including costs of bandwidth connectivity, customer provisioning and technical support; and plant operating costs, such as utilities and pole rental expense. Programming costs, which are payments to programmers for content and are generally paid on a per subscriber basis, have historically increased due to both increases in the rates charged for existing programming services and the introduction of new programming services to our basic subscribers.

Service costs increased to 10.1% and included incremental costs related to the hurricane. Excluding such incremental costs, excluding such credits, service costs increased 8.3% over the prior year. Of this increase, 47.9% was due to higher programming costs related to rate increases on basic and, to a lesser extent, premium services, offset in part by a decline in basic subscribers, 13.9% was due to servicing the growth in our data customers, 9.4% was due to greater expensing of labor and overhead resulting from the transition from upgrade construction to maintenance activities, and 6.8% was due to the use of outside contractors to service our customers. The balance was due to higher utility, vehicle, and plant repair costs. Excluding the impact of the hurricane, service costs as a percentage of revenues were 39.1% for the three months ended September 30, 2004 and 37.7% for the same period of the prior year.

Selling, general and administrative expenses include: wages and salaries for our call center, customer service and support and administrative personnel; franchise fees and taxes; and expenses related to billing, telecommunications, marketing, bad debt, advertising and office administration.

Selling, general and administrative expenses increased 12.1% and included incremental costs related to the hurricane. Excluding such incremental costs, selling, general and administrative expenses increased 11.0%. Of this increase, 43.2% was due to greater expensing of

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labor and overhead costs resulting from the transition from upgrade construction to maintenance activities, 26.2% was due to an increase in general office expenses, and 25.2% was due to higher advertising expense as we now record in-house advertising costs that were previously managed by third parties as discussed above, offset in part by a decrease in bad debt expense. Excluding the impact of the hurricane, selling, general and administrative expenses as a percentage of revenues were 18.3% for the three months ended September 30, 2004, as compared with 17.2% for the three months ended September 30, 2003.

We expect continued revenue growth in advanced services, which include digital cable and broadband data access and, in the first half of 2005, the launch of VoIP telephony service. As a result, we expect our service costs and selling, general and administrative expenses to increase.

Management fee expense reflects charges incurred under our management agreements with our parent, Mediacom Communications Corporation (“MCC”). Management fee expense was \$2.3 million for the three months ended September 30, 2004 and 2003. Management fee expense as a percentage of revenues, which exclude the impact of the hurricane, was 1.9% for the three months ended September 30, 2004, as compared with 2.0% for the three months ended September 30, 2003.

Depreciation and amortization decreased 11.2% and included incremental impairment charges related to the hurricane. Excluding such incremental costs, depreciation and amortization decreased 18.0% to \$26.0 million for the three months ended September 30, 2004, as compared to \$31.6 million for the three months ended September 30, 2003. This decrease was principally due to higher levels of plant disposals in 2003, as a result of the completion of our network upgrade program, offset in part by increased depreciation for investments in our cable network and ongoing investments to continue the rollout of products and services such as video-on-demand, high-definition television, digital video recorders and broadband data access. See Note 2 to our unaudited consolidated financial statements.

### ***Interest Expense, Net***

Interest expense, net, increased 5.6% to \$24.7 million for the three month period ended September 30, 2004, as compared to \$23.4 million for the three months ended September 30, 2003. This increase was primarily due to lower interest expense capitalization for the three months ended September 30, 2004 associated with the substantial reduction of upgrade/rebuild capital expenditures, as well as higher market interest rates on variable rate debt. This increase was offset in part by lower indebtedness for the three months ended September 30, 2004.

### ***(Loss) Gain on Derivatives, Net***

We enter into interest rate exchange agreements, or “interest rate swaps”, with counterparties to fix the interest rate on a portion of our variable rate debt in order to reduce the potential volatility in our interest expense that would otherwise result from changes in market interest rates. As of September 30, 2004 we had interest rate swaps with an aggregate principal amount of \$300.0 million. The changes in their mark-to-market values are derived from changes in market interest rates, the decrease in their time to maturity and the creditworthiness of the counterparties. Principally as a result of lower market interest rates at the end of the quarter compared with the beginning, we recorded a loss on derivatives amounting to \$2.1 million for the three months ended September 30, 2004, as compared to a gain on derivatives amounting to \$3.6 million for the three months ended September 30, 2003.

### ***Loss on Sale of Assets and Investments, Net***

The Company had a loss on the sale of assets and investments amounting to \$1.6 million for the three months ended September 30, 2003. The net loss was principally due to a sale of a small cable system in September 2003 with approximately 1,500 subscribers for gross proceeds of \$3.1 million.

[Table of Contents](#)**Other expense**

Other expense was \$1.0 million and \$1.1 million for the three months ended September 30, 2004 and 2003, respectively. Other expense primarily represents amortization of deferred financing costs and fees on unused credit commitments.

**Net loss**

As a result of the factors described above, we generated a net loss for the three months ended September 30, 2004 of \$6.7 million, as compared to a net loss of \$0.4 million for the three months ended September 30, 2003.

**Operating Income Before Depreciation and Amortization**

OIBDA decreased 9.3% to \$44.6 million, reflecting \$3.9 million of service interruption credits and incremental operating costs related to the hurricane. Excluding such service credits and incremental costs, OIBDA decreased 1.3% to \$48.5 million due to a 4.4% increase in revenues, partially offset by an 8.3% increase in service costs and an 11.0% increase in selling, general and administrative expenses. Excluding the impact of the hurricane, OIBDA, expressed as a percentage of revenues, was 40.7% for the three months ended September 30, 2004, as compared to 43.2% for the year-ago period.

**Nine Months Ended September 30, 2004 Compared to Nine Months Ended September 30, 2003**

The following table sets forth our unaudited consolidated statements of operations for the nine months ended September 30, 2004 and 2003 (dollars in thousands and percentage changes that are not meaningful are marked NM):

	Nine Months Ended September 30,		\$ Change	% Change
	2004	2003		
Revenues	\$355,962	\$336,602	\$ 19,360	5.8%
Costs and expenses:				
Service costs	139,854	125,492	14,362	11.4%
Selling, general and administrative expenses	64,121	58,137	5,984	10.3%
Management fee expense	6,737	5,711	1,026	18.0%
Depreciation and amortization	81,823	129,319	(47,496)	(36.7%)
Operating income	63,427	17,943	45,484	NM
Interest expense, net	(72,455)	(74,956)	2,501	(3.3%)
Gain on derivatives, net	2,798	1,238	1,560	NM
Gain (loss) on sale of assets and investments, net	5,885	(888)	6,773	NM
Investment income	13,500	13,500	—	—
Other expense	(3,103)	(3,215)	112	(3.5%)
Net income (loss)	\$ 10,052	\$ (46,378)	\$ 56,430	NM
OIBDA	\$145,250	\$147,262	\$ (2,012)	(1.4%)

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### Revenues

The following table sets forth revenue information for the nine months ended September 30, 2004 and 2003 (dollars in millions):

	Nine Months Ended September 30,					
	2004		2003		\$ Change	% Change
	Amount	% of Revenues	Amount	% of Revenues		
Video	\$297.0	83.4%	\$296.0	87.9%	\$ 1.0	0.3%
Data	49.7	14.0%	35.0	10.4%	14.7	42.0%
Advertising	9.3	2.6%	5.6	1.7%	3.7	66.1%
	<u>\$356.0</u>	<u>100.0%</u>	<u>\$336.6</u>	<u>100.0%</u>	<u>\$19.4</u>	<u>5.8%</u>

Revenues rose 5.8%, net of service interruption credits related to the hurricane. Excluding such credits, revenues rose 6.6%, largely attributable to an increase in broadband data customers and basic rate increases applied on our video subscribers, driven in large part by our own video programming cost increases, offset by a reduction in basic subscribers.

Video revenues rose 0.3%, net of service interruption credits related to the hurricane. Excluding such credits, video revenues increased 1.1% as a result of the aforementioned basic rate increases, partially offset by a decline in basic subscribers from 731,000 to 681,000, which is net of an estimated 8,000 basic subscribers lost due to the hurricane. Digital customers, at 154,000, which is net of an estimated 2,000 digital customers lost due to the hurricane, were unchanged compared to a year ago. Our loss in video subscribers resulted primarily from increased competitive pressures by DBS service providers, particularly in those markets where we experienced their "local-into-local" launches and, to a lesser extent, from our tighter customer credit policies. To reverse this video subscriber trend, we have been increasing our customer retention efforts and our emphasis on bundling, enhancing and differentiating our video products and services with new digital packages, video-on-demand, high-definition television, digital video recorders and more local programming.

Data revenues rose 42.0%, net of service interruption credits related to the hurricane. Excluding such credits, data revenues rose 43.3%, due primarily to an increase in data customers from 113,000 to 153,000, which is net of an estimated 1,000 data customers lost due to the hurricane. We expect the customer growth in our data business to continue. We also expect that the average monthly data revenue per data subscriber will decline going forward due to the growth of lower-priced, slower speed data customers, as well as the discounting associated with our bundling of digital and data services.

Advertising revenues increased 66.1%, primarily as a result of the completion of an interconnect in one of our larger markets and, to a lesser extent, due to higher local advertising sales and bringing in-house certain markets previously managed by third parties. With respect to our in-house advertising activities, instead of receiving advertising revenues net of commissions paid to third parties, we now record the full revenues from these markets as earned, with the related expenses, including in-house salaries and commissions, recorded as selling, general and administrative expenses. We do not expect growth in advertising revenues to continue at the current rate in 2005, as we have no current plans to complete additional interconnects and we have completed bringing in-house most of our larger markets.

### Costs and Expenses

Service costs increased 11.4% and included incremental costs related to the hurricane. Excluding such incremental costs, service costs increased 10.8% over the prior year. Of this increase, 43.2% was due to higher programming costs related to rate increases on basic and, to a lesser extent, premium services, offset in part by a decline in basic subscribers, 21.6% was due to servicing the growth in our data customers, 11.8% was due to an increase in employee costs, and 7.6% was due to increased vehicle repair and gas costs. The balance was due to greater expensing of labor and overhead costs resulting from the transition from upgrade construction to

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maintenance activities and utility costs. Excluding the impact of the hurricane, service costs as a percentage of revenues were 38.8% for the nine months ended September 30, 2004 and 37.3% for the same period of the prior year.

Selling, general and administrative expenses increased 10.3% and included incremental costs related to the hurricane. Excluding such incremental costs, selling, general and administrative expenses increased 9.9%. Of this increase, 26.7% was due to higher advertising expense as we now record in-house advertising costs that were previously managed by third parties as discussed above, 23.6% was due to greater expensing of labor and overhead costs resulting from the transition from upgrade construction to maintenance activities, 22.1% was due to an increase in employee costs, and 16.7% was due to an increase in telephone costs. Excluding the impact of the hurricane, selling, general and administrative expenses as a percentage of revenues were 17.8% for the nine months ended September 30, 2004, as compared with 17.3% for the nine months ended September 30, 2003.

We expect continued revenue growth in advanced services, which include digital cable and broadband data access and, in the first half of 2005, the launch of VoIP telephony service. As a result, we expect our service costs and selling, general and administrative expenses to increase.

Management fee expense reflects charges incurred under our management agreements with our parent, Mediacom Communications Corporation ("MCC"). Management fee expense increased 18.0% to \$6.7 million for the nine months ended September 30, 2004, as compared to \$5.7 million for the nine months ended September 30, 2003. The increase was due to greater overhead costs charged by MCC during the nine month period ended September 30, 2004. Management fee expense as a percentage of revenues, which excludes the impact of the hurricane, was 1.9% for the nine months ended September 30, 2004, as compared with 1.7% for the nine months ended September 30, 2003.

Depreciation and amortization decreased 36.7% and included incremental impairment charges related to the hurricane. Excluding such incremental costs, depreciation and amortization decreased 38.4% to \$79.7 million for the nine months ended September 30, 2004, as compared to \$129.3 million for the nine months ended September 30, 2003. The decrease was primarily due to changes, effective July 1, 2003, in the estimated useful lives of our cable systems and equipment in conjunction with the completion of our network upgrade and rebuild program. These changes reduced depreciation by \$41.8 million and \$20.5 million for the nine months ended September 30, 2004 and 2003, respectively. This decrease in the 2004 period was offset in part by increased depreciation for investments in our cable network and ongoing investments to continue the rollout of products and services such as video-on-demand, high-definition television, digital video recorders and broadband data access. See Note 2 to our unaudited consolidated financial statements.

### ***Interest Expense, Net***

Interest expense, net, decreased 3.3% to \$72.5 million for the nine month period ended September 30, 2004, as compared to \$75.0 million for the nine months ended September 30, 2003. This increase was primarily due to lower indebtedness for the nine months ended September 30, 2004, offset in part by lower interest capitalization associated with the substantial reduction of upgrade/rebuild capital expenditures.

### ***Gain on Derivatives, Net***

We enter into interest rate exchange agreements, or "interest rate swaps", with counterparties to fix the interest rate on a portion of our variable rate debt in order to reduce the potential volatility in our interest expense that would otherwise result from changes in market interest rates. As of September 30, 2004 we had interest rate swaps with an aggregate principal amount of \$300.0 million. The changes in their mark-to-market values are derived from changes in market interest rates, the decrease in their time to maturity and the creditworthiness of the counterparties. Principally as a result of higher market interest rates at the end of the quarter compared with the beginning, we recorded a net gain on derivatives amounting to \$2.8 million for the nine months ended September 30, 2004, as compared to \$1.2 million for the nine months ended September 30, 2003.

***Gain (Loss) on Sale of Assets and Investments, Net***

The Company had a net gain on sale of assets and investments amounting to \$5.9 million for the nine months ended September 30, 2004, compared to a loss of \$0.9 million for the nine months ended September 30, 2003. The net gain for the nine months ended September 30, 2004 was principally due to the sale of a cable system in May 2004, serving approximately 3,450 subscribers, for gross proceeds of about \$10.1 million.

***Other expense***

Other expense was \$3.1 million and \$3.2 million for the nine months ended September 30, 2004 and 2003, respectively. Other expense primarily represents amortization of deferred financing costs and fees on unused credit commitments.

***Net income (loss)***

As a result of the factors described above, we generated net income for the nine months ended September 30, 2004 of \$10.1 million, as compared to a net loss of \$46.4 million for the nine months ended September 30, 2003.

***Operating Income Before Depreciation and Amortization***

OIBDA decreased 1.4% to \$145.3 million, reflecting \$3.9 million of service interruption credits and incremental operating costs related to Hurricane Ivan. Excluding these service credits and incremental costs, OIBDA increased 1.3% to \$149.1 million due to a 6.6% increase in revenues, partially offset by a 10.8% increase in service costs and a 9.9% increase in selling, general and administrative expenses. Excluding the impact of Hurricane Ivan, OIBDA, expressed as a percentage of revenues, was 41.6% for the nine months ended September 30, 2004, as compared to 43.7% for the respective period of 2003.

## Liquidity and Capital Resources

### *Uses of Cash*

As an integral part of our business plan, we have significantly invested, and will continue to invest, additional capital in our cable network to enhance its reliability and capacity, which will allow for the introduction of new advanced broadband services. In addition, we will continue to pursue a business strategy that includes selective acquisitions. For the nine months ended September 30, 2004, we made capital expenditures of \$61.5 million and purchased a small cable system for \$3.4 million. We also repaid \$49.0 million of debt.

### *Sources of Cash*

We expect to fund our capital requirements and operations through a combination of internally generated funds, dividends from our \$150.0 million preferred equity investment in Mediacom Broadband LLC that has a 12% annual cash dividend payable quarterly, and amounts available under our bank credit facilities. For the nine months ended September 30, 2004, net cash flows provided by operating activities amounted to \$97.5 million and we received in aggregate \$13.5 million of cash dividends on the preferred equity. We also received \$10.6 million in proceeds from the sale of assets and investments, primarily from the sale of a cable system.

### *Other*

On October 21, 2004, our operating subsidiaries refinanced their two bank credit facilities (the "two prior credit facilities") with a new \$1.15 billion bank credit facility (the "new credit facility") that expires in March 2013. As of September 30, 2004, the two prior credit facilities had an aggregate size of \$924.0 million, of which \$647.9 million was outstanding. These two prior credit facilities were scheduled to expire in 2008, or in 2007 under certain circumstances.

Approximately \$658 million was drawn from the new credit facility at closing, of which approximately \$652 million was used to pay in full outstanding indebtedness, including accrued interest, under the two prior credit facilities and the balance was used to pay fees and expenses. The financial obligations of the operating subsidiaries under the two prior credit facilities have been satisfied, and the prior credit facilities have been terminated.

We have entered into interest rate exchange agreements with counterparties, which expire from September 2006 through March 2007, to hedge \$300.0 million of floating rate debt. Under the terms of all of our interest rate exchange agreements, we are exposed to credit loss in the event of nonperformance by the other parties of the agreements. However, due to the high creditworthiness of our counterparties, which are major banking firms rated investment grade, we do not anticipate their nonperformance. As of September 30, 2004, about 76% of our outstanding indebtedness was at fixed interest rates or subject to interest rate protection.

As of September 30, 2004, our total debt was \$1.48 billion, and we were in compliance with all covenants under our debt arrangements. On the same date our annualized cost of debt was approximately 6.6%, and we had unused credit commitments of about \$269.9 million, all of which could be borrowed and used for general corporate purposes based on the terms and conditions of their debt arrangements. As of that same date, after giving effect to our new credit facility, we had unused credit commitments of \$485.8 million, all of which could be borrowed and used for general corporate purposes based on the terms and conditions of our debt arrangements.

As of September 30, 2004, approximately \$6.2 million of letters of credit were issued to various parties to secure our performance relating to insurance and franchise requirements.

Although we have not generated earnings sufficient to cover fixed charges in the past, we have generated cash and obtained financing sufficient to meet our short-term requirements, including our debt service, working capital and capital expenditures. We expect that we will continue to be able to generate funds and obtain financing sufficient to service our long-term business plan, service our debt obligations and complete any future acquisitions. However, there can be no assurance that we will be able to obtain sufficient financing, or, if we were able to do so, that the terms would be favorable to us.

## **Critical Accounting Policies**

The foregoing discussion and analysis of our financial condition and results of operations is based upon our consolidated financial statements, which have been prepared in accordance with accounting principles generally accepted in the United States. The preparation of these financial statements requires us to make estimates and assumptions that affect the reported amounts of assets, liabilities, revenues and expenses, and related disclosure of contingent assets and liabilities. Periodically we evaluate our estimates, including those related to doubtful accounts, long-lived assets, capitalized costs and accruals. We base our estimates on historical experience and on various other assumptions that we believe are reasonable. Actual results may differ from these estimates under different assumptions or conditions.

We believe the following represent the most significant and subjective estimates used in the preparation of our consolidated financial statements:

### ***Property, Plant and Equipment***

In accordance with Statement of Financial Accounting Standards (“SFAS”) No. 51, “Financial Reporting by Cable Television Companies,” we capitalized a portion of direct and indirect costs related to the construction, replacement and installation of property, plant and equipment. Capitalized costs are recorded as additions to property, plant and equipment and depreciated over the life of the related assets. We perform periodic evaluations of the estimates used to determine the amount of costs that are capitalized. Any changes to these estimates, which may be significant, are applied in the period in which the evaluations were completed.

### ***Goodwill and Other Intangible Assets***

In accordance with SFAS No. 142, “Goodwill and Other Intangible Assets”, the amortization of goodwill and indefinite-lived intangible assets is prohibited and requires such assets to be tested annually for impairment, or more frequently if impairment indicators arise. We have determined that our cable franchise costs are indefinite-lived assets. Our annual impairment tests, performed in the fourth quarter of 2003, based on financial information as of September 30, 2003, determined that there was no impairment of goodwill or indefinite-lived intangible assets. There have been no events since then that would require an analysis to be completed before the annual test date.

### ***Inflation and Changing Prices***

Our systems’ costs and expenses are subject to inflation and price fluctuations. Such changes in costs and expenses can generally be passed through to subscribers. Programming costs have historically increased at rates in excess of inflation and are expected to continue to do so. We believe that under the Federal Communications Commission’s existing cable rate regulations, we may increase rates for cable television services to more than cover any increases in programming. However, competitive conditions and other factors in the marketplace may limit our ability to increase its rates.

**ITEM 3. QUANTITATIVE AND QUALITATIVE DISCLOSURES ABOUT MARKET RISK**

In the normal course of business, we use interest rate exchange agreements, or “swaps”, with counterparties to fix the interest rate on our floating rate debt. As of September 30, 2004, we had interest rate exchange agreements with various banks pursuant to which the interest rate on \$300.0 million is fixed at a weighted average rate of approximately 3.0%. The fixed rates of the swap agreements are offset against the applicable three-month London Interbank Offering Rate to determine the interest expense related to these agreements. Under the terms of the interest rate exchange agreements, which expire from 2006 through 2007, we are exposed to credit loss in the event of nonperformance by the other parties. However, due to the high creditworthiness of our counterparties, which are major banking firms rated investment grade, we do not anticipate their nonperformance. At September 30, 2004, based on the mark-to-market valuation, we would have paid approximately \$0.8 million, including accrued interest, if we terminated these agreements.

On October 21, 2004, the operating subsidiaries of the Company refinanced their two credit facilities (the “two prior credit facilities”) with a new \$1.15 billion senior secured credit facility. This new credit facility, which consists of a \$400 million revolving credit loan, a \$200 million delayed-draw term loan, and a \$550 million term loan, has a final maturity of March 31, 2013. The Company incurred \$5.7 million of financing costs associated with this refinancing that will be recorded in the fourth quarter of 2004 and amortized over the term of the credit facility.

The table below provides the expected maturity and estimated fair value of our debt as of September 30, 2004 giving effect for our new credit facility (dollars in thousands). See Note 6 to our unaudited consolidated financial statements.

	Senior Notes	Bank Credit Facilities	Capital Lease Obligations	Total
Expected Maturity:				
October 1, 2004 to September 30, 2005	\$ —	\$ 4,125	\$ 877	\$ 5,002
October 1, 2005 to September 30, 2006	—	5,500	904	6,404
October 1, 2006 to September 30, 2007	—	5,500	609	6,109
October 1, 2007 to September 30, 2008	200,000	5,500	9	205,509
October 1, 2008 to September 30, 2009	—	5,500	—	5,500
Thereafter	625,000	621,752	—	1,246,752
Total	<u>\$825,000</u>	<u>\$647,877</u>	<u>\$2,399</u>	<u>\$1,475,276</u>
Fair Value	<u>\$805,125</u>	<u>\$647,877</u>	<u>\$2,399</u>	<u>\$1,455,401</u>
Weighted Average Interest Rate	<u>9.0%</u>	<u>3.1%</u>	<u>3.1%</u>	<u>6.4%</u>

## **ITEM 4. CONTROLS AND PROCEDURES**

### **Mediacom LLC**

The management of Mediacom LLC (“Mediacom”) carried out an evaluation, with the participation of Mediacom’s Chief Executive Officer and Chief Financial Officer, of the effectiveness of Mediacom’s disclosure controls and procedures as of September 30, 2004. Based upon that evaluation, Mediacom’s Chief Executive Officer and Chief Financial Officer concluded that Mediacom’s disclosure controls and procedures were effective to ensure that information required to be disclosed by Mediacom in the reports that it files or submits under the Securities Exchange Act of 1934 is recorded, processed, summarized and reported within the time periods specified in the rules and forms of the Securities and Exchange Commission.

There has not been any change in Mediacom’s internal control over financial reporting in connection with the evaluation required by Rule 15d-15(d) under the Exchange Act that occurred during the quarter ended September 30, 2004 that has materially affected, or is reasonably likely to materially affect, Mediacom’s internal control over financial reporting.

### **Mediacom Capital Corporation**

The management of Mediacom Capital Corporation (“Mediacom Capital”) carried out an evaluation, with the participation of Mediacom Capital’s Chief Executive Officer and Chief Financial Officer, of the effectiveness of Mediacom Capital’s disclosure controls and procedures as of September 30, 2004. Based upon that evaluation, Mediacom Capital’s Chief Executive Officer and Chief Financial Officer concluded that Mediacom Capital’s disclosure controls and procedures were effective to ensure that information required to be disclosed by Mediacom Capital in the reports that it files or submits under the Securities Exchange Act of 1934 is recorded, processed, summarized and reported within the time periods specified in the rules and forms of the Securities and Exchange Commission.

There has not been any change in Mediacom Capital’s internal control over financial reporting in connection with the evaluation required by Rule 15d-15(d) under the Exchange Act that occurred during the quarter ended September 30, 2004 that has materially affected, or is reasonably likely to materially affect, Mediacom Capital’s internal control over financial reporting.

**PART II**

**ITEM 1. LEGAL PROCEEDINGS**

See Note 9 to our consolidated financial statements.

**ITEM 6. EXHIBITS**

<b>Exhibit Number</b>	<b>Exhibit Description</b>
10.1	Credit Agreement, dated as of October 21, 2004, among the operating subsidiaries of Mediacom LLC, the lenders thereto and JPMorgan Chase Bank, as administrative agent for the lenders <sup>(1)</sup>
31.1	Rule 15d-14(a) Certifications of Mediacom LLC
31.2	Rule 15d-14(a) Certifications of Mediacom Capital Corporation
32.1	Section 1350 Certifications of Mediacom LLC
32.2	Section 1350 Certifications of Mediacom Capital Corporation

<sup>(1)</sup>Filed as an exhibit to the Quarterly Report on Form 10-Q for the Quarter ended September 30, 2004 of Mediacom Communications Corporation and incorporated herein by reference.

**SIGNATURES**

Pursuant to the requirements of the Securities Exchange Act of 1934, the Registrant has duly caused this report to be signed on its behalf by the undersigned, thereunto duly authorized.

**MEDIACOM LLC**

November 9, 2004

By: /s/ MARK E. STEPHAN \_\_\_\_\_

**Mark E. Stephan**

Executive Vice President and  
Chief Financial Officer

**SIGNATURES**

Pursuant to the requirements of the Securities Exchange Act of 1934, the Registrant has duly caused this report to be signed on its behalf by the undersigned, thereunto duly authorized.

**MEDIACOM CAPITAL CORPORATION**

November 9, 2004

By: /s/ MARK E. STEPHAN

**Mark E. Stephan**

Executive Vice President and  
Chief Financial Officer

## CERTIFICATIONS

I, Rocco B. Commisso, certify that:

- (1) I have reviewed this report on Form 10-Q of Mediacom LLC;
- (2) Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
- (3) Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;
- (4) The registrant's other certifying officer and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) for the registrant and have:
  - a) Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
  - b) Paragraph omitted pursuant to SEC Release Nos. 33-8238 and 34-47986
  - c) Evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of end of the period covered by this report based on such evaluation; and
  - d) Disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter (the registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and
- (5) The registrant's other certifying officer and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of registrant's board of directors (or persons performing the equivalent function):
  - a) All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information;
  - b) Any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

November 9, 2004

BY: /s/ ROCCO B. COMMISSO

**Rocco B. Commisso**  
Chief Executive Officer

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## CERTIFICATIONS

I, Mark E. Stephan, certify that:

- (1) I have reviewed this report on Form 10-Q of Mediacom LLC;
- (2) Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
- (3) Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;
- (4) The registrant's other certifying officer and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) for the registrant and have:
  - a) Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
  - b) Paragraph omitted pursuant to SEC Release Nos. 33-8238 and 34-47986
  - c) Evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of end of the period covered by this report based on such evaluation; and
  - d) Disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter (the registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and
- (5) The registrant's other certifying officer and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of registrant's board of directors (or persons performing the equivalent function):
  - a) All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information;
  - b) Any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

November 9, 2004

By: /s/ MARK E. STEPHAN

**Mark E. Stephan**  
Chief Financial Officer

## CERTIFICATIONS

I, Rocco B. Commisso, certify that:

- (1) I have reviewed this report on Form 10-Q of Mediacom Capital Corporation;
- (2) Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
- (3) Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;
- (4) The registrant's other certifying officer and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) for the registrant and have:
  - a) Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
  - b) Paragraph omitted pursuant to SEC Release Nos. 33-8238 and 34-47986
  - c) Evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of end of the period covered by this report based on such evaluation; and
  - d) Disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter (the registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and
- (5) The registrant's other certifying officer and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of registrant's board of directors (or persons performing the equivalent function):
  - a) All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information;
  - b) Any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

November 9, 2004

BY: /s/ ROCCO B. COMMISSO

**Rocco B. Commisso**  
Chief Executive Officer

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## CERTIFICATIONS

I, Mark E. Stephan, certify that:

- (1) I have reviewed this report on Form 10-Q of Mediacom Capital Corporation;
- (2) Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
- (3) Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;
- (4) The registrant's other certifying officer and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) for the registrant and have:
  - a) Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
  - b) Paragraph omitted pursuant to SEC Release Nos. 33-8238 and 34-47986
  - c) Evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of end of the period covered by this report based on such evaluation; and
  - d) Disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter (the registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and
- (5) The registrant's other certifying officer and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of registrant's board of directors (or persons performing the equivalent function):
  - a) All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information;
  - b) Any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

November 9, 2004

By: /s/ MARK E. STEPHAN

**Mark E. Stephan**  
Chief Financial Officer

**CERTIFICATION PURSUANT TO  
18 U.S.C. SECTION 1350,  
AS ADOPTED PURSUANT TO  
SECTION 906 OF THE SARBANES-OXLEY ACT OF 2002**

In connection with the Quarterly Report of Mediacom LLC (the "Company") on Form 10-Q for the period ended September 30, 2004 as filed with the Securities and Exchange Commission on the date hereof (the "Report"), Rocco B. Commisso, Chief Executive Officer and Mark E. Stephan, Chief Financial Officer of the Company, certify, pursuant to 18 U.S.C. § 1350, as adopted pursuant to § 906 of the Sarbanes-Oxley Act of 2002, that:

- (1) the Report fully complies with the requirements of section 13(a) or 15(d) of the Securities Exchange Act of 1934; and
- (2) the information contained in the Report fairly presents, in all material respects, the financial condition and results of operations of the Company.

November 9, 2004

BY: /s/ ROCCO B. COMMISSO

**Rocco B. Commisso**

Chief Executive Officer

BY: /s/ MARK E. STEPHAN

**Mark E. Stephan**

Chief Financial Officer

**CERTIFICATION PURSUANT TO  
18 U.S.C. SECTION 1350,  
AS ADOPTED PURSUANT TO  
SECTION 906 OF THE SARBANES-OXLEY ACT OF 2002**

In connection with the Quarterly Report of Mediacom Capital Corporation (the "Company") on Form 10-Q for the period ended September 30, 2004 as filed with the Securities and Exchange Commission on the date hereof (the "Report"), Rocco B. Commisso, Chief Executive Officer and Mark E. Stephan, Chief Financial Officer of the Company, certify, pursuant to 18 U.S.C. § 1350, as adopted pursuant to § 906 of the Sarbanes-Oxley Act of 2002, that:

- (1) the Report fully complies with the requirements of section 13(a) or 15(d) of the Securities Exchange Act of 1934; and
- (2) the information contained in the Report fairly presents, in all material respects, the financial condition and results of operations of the Company.

November 9, 2004

BY: /s/ ROCCO B. COMMISSO

**Rocco B. Commisso**

Chief Executive Officer

BY: /s/ MARK E. STEPHAN

**Mark E. Stephan**

Chief Financial Officer